

GENERAL DYNAMICS

Land Systems

Supply Chain Management

How to do business with General Dynamics Land Systems

General Dynamics Land Systems is dedicated to delivering products, services and customer support of the highest quality and to meeting the needs of our customers. Our suppliers play a critical role in our ability to deliver the quality products and services our customers have come to expect -- on time and at a competitive price.

Your First Step is to Complete the Land Systems Supplier Profile

1. Visit gdls.com and click on "Suppliers" under the main menu
2. Click on "Doing Business with Land Systems"
3. Click on "Supplier Profile"

A confirmation notice will be returned after the Supplier Profile has been submitted.

Your Supplier Profile, complete with classification by business size, degree of diversity and product offerings, will be available to all General Dynamics Land Systems Supply Chain Management (SCM) personnel for consideration when requirements are determined to align with your capabilities, products or services.

Supplier Profiles will be kept on file for one year.

Supplier Diversity Initiatives

General Dynamics Land Systems has an extensive and successful outreach program that helps identify opportunities for small businesses.

The full-time Supplier Diversity Program Manager promotes company-wide opportunities for small business firms and attends conferences and other networking events.

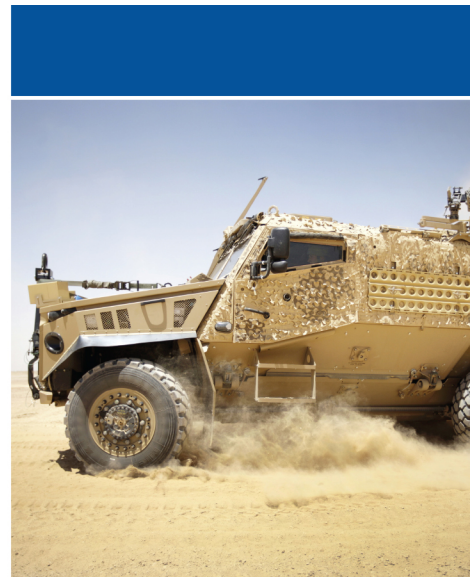
It is the policy of General Dynamics to actively pursue and use small businesses, as well as certified disadvantaged, women-owned, HUBZone and veteran- and service-disabled-veteran-owned businesses.

Contact

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General Dynamics is organized into five business groups, most containing several business units. Each of the business groups has Supplier Diversity programs that address its specific requirements.

For information related to other General Dynamics divisions, please go to gd.com.



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About General Dynamics Land Systems

Known for leading-edge innovation, General Dynamics Land Systems is developing next-generation capabilities across our ground combat portfolio for the future fight. Our advances in technology have resulted in increased survivability, greater mobility, unmatched lethality and enhanced battlefield effectiveness. We are positioned to continue to deliver value in armored vehicles, advanced electronic architecture, artificial intelligence and autonomy.

Doing Business with General Dynamics Land Systems

General Dynamics Land Systems has long embraced the importance of the industrial base and recognized that current and future market success depends upon product technology, cost competitiveness and the ability to meet deadlines.

As a matter of sound procurement practice and basic business integrity, we at General Dynamics Land Systems select our suppliers based on objective criteria, such as delivery, cost, quality, capability and responsiveness.

It is our policy that no General Dynamics Land Systems employee accept any gift, entertainment nor other gratuity from any supplier or bidder for General Dynamics Land Systems' business. Suppliers or potential suppliers are expected to understand and respect this policy at all times. Refer to the Standards of Business Ethics and Conduct link on gdl.com.

Visits to all facilities are to be coordinated through the procurement department within the Supply Chain Management organization. This is in support of our company's policy for proper supplier relationship management.

All quotations and procurement authorizations shall be administered by Supply Chain Management to avoid any misunderstandings.

General Dynamics Land Systems is committed to timely responsiveness to our suppliers and therefore expects the same in return.

Working Together

As a prime contractor to the U.S. government, General Dynamics is subject to various regulations and requirements. We are obligated to flow down many of these to our subcontractors. The following list of certifications and compliance regulations may apply in working with any of our business units.

Certifications

Human Trafficking - Prohibition: Applies to commercial and non-commercial items: FAR 52.222-50, 52.244-6, DFAR 252.222-7007, 252 225-7040(d)(8)

Conflict Minerals - Disclosure: SEC final rules/ Dodd-Frank Act Section 1502 requires disclosure of use of certain minerals from Democratic Republic of Congo: Cassiterite (tin), Columbite-tantalite (tantalum), Gold, Wolframite (tungsten)

Counterfeit Parts - Detection and Avoidance: Applies to electronic parts and components, DFAR 252.246-7007

Compliance

ITAR/EAR: Applies to transactions involving foreign entities, International Traffic in Arms Regulations (ITAR) see Code of Federal Regulations (CFR) (22CFR 120-130), Export Administration Regulations (EAR) see 15CFR 730-799

Safeguarding Covered Defense Information and Cyber Incident Reporting: Applies to commercial and noncommercial items, security and privacy controls for Federal Information Systems DFAR 252.204-7012

Reporting Executive Compensation and First Tier Awards: Applies to prime contractor awards to Subcontractors receiving procurement awards greater than \$30,000- FAR52.204-10

